RITES Ltd. (Consolidated) - MoU 2024-25

S.No.	Name of Parameter	Unit	Weightage	Target 2024-25
1	Revenue from Operations	Rs. Cr.	25	3154
2	CAPEX	Rs. Cr.	10	131
3	Export/ Income from Overseas	Rs. Cr.	8	325
4	EBITDA as a percentage of Revenue	%	10	29.00
5	Return on Net Worth	%	15	20.50
6	Asset Turnover ratio	%	5	47.15
7	Acceptance/ Rejection of Invoices of Goods & Services through TReDS Portal within specified time	%	5	100
8	Procurement from GeM as per approved procurement plan	%	2	100
9	Trade Receivables as number of days of Revenue from Operations	Number of Days	5	90
10	Total Return to Shareholders	%	15	100

		Total	**100**	

Notes:

- Vision provided by the administrative Ministry is also considered for Benchmarking.
- CAPEX targets – Based on vision provided by Administrative Ministry/ CPSE and Budget figures.
- TRS parameter will be benchmarked to BSE 500 Index and the proportionate marking for achievement as per benchmarked range.
- Proportionate marks for achievement of 50% to 100% Targets except for the parameter on TRS.
- No marks for achievement below 50.00% of Targets.

Compliance parameters for 2024-25			
S.No.	**Parameter**	**Marks**	**Source/ Verification**
1	DPE guidelines issued from time to time on CSR expenditure by CPSEs.	-1	Administrative Ministry
2	Compliance of provisions in the Companies Act, 2013 (or SEBI (LODR) regulations in case of listed entities) on Corporate Governance such as: (i) Composition of Board of Directors (ii) Board Committees (Audit Committee etc.) (iii) Holding Board Meetings (iv) Related Party Transaction (v) Disclosures and Transparency	-3	Administrative Ministry on the basis of CAG/ Statutory/ Secretarial Audit Report(s)
3	Procurement of goods or services through MSEs as % of Total procurement of goods and services – 25 %	-1	Administrative Ministry on the basis of Sambandh portal
4	Procurement of goods or services through SC/ST MSEs as % of Total procurement of goods and services – 4%	-1	Administrative Ministry on the basis of Sambandh portal
5	Procurement of goods or services through Women MSEs as % of Total procurement of goods and services – 3%	-1	Administrative Ministry on the basis of Sambandh portal
6	Steps and initiative taken for Health & Safety improvement of Human Resources in CPSEs (Target to be prescribed by the Administrative Ministry)	-1	Administrative Ministry

CMD / MD, RITES Ltd.

Date -

Secretary, Ministry of Railways

Date -

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