

RITES Limited

Corporate office: RITES Bhawan, No.1, Sector 29, Gurugram (Haryana) - 122001

Registered Office: SCOPE Minar, Laxmi Nagar, Delhi – 110092

CIN: L74899DL1974GOI007227

Press Release

RITES Q2FY22 Revenue up by 57.9% to ₹789 crore

RITES Q2FY22 PAT up by 31.8% to ₹174 crore

RITES declares 2nd Interim Dividend of ₹4 per share

Gurugram, 11th November 2021: RITES Ltd. (NSE: RITES, BSE: 541556), the leading Transport Infrastructure Consultancy and Engineering company, reported its standalone and consolidated financial results for the Quarter and Half Year ended on 30th September, 2021.

Highlights for Q2FY22 Consolidated Financials

- Total Revenue up by 57.9% to ₹789 crore against ₹500 crore in Q2FY21
- Operational Revenue up by 72.1% to ₹755 crore
- EBITDA up by 67.7% to ₹216 crore with sustained margin of 28.6%
- Profit After Tax up by 31.8% to ₹174 crore
- Order Book stands at ₹6435 crore as on 30th September 2021

Highlights for Q2FY22 Standalone Financials

- Total Revenue up by 57.0% to ₹767 crore
- Operating Revenue up by 73.7% to ₹734 crore
- EBITDA up by 69.5% to ₹198 crore with sustained margin of 27.0%
- Profit After Tax up by 24.8% to ₹163 crore
- Board of Directors declares 2nd interim dividend of ₹4 per share

Highlights for H1FY22 Consolidated Financials

- Total Revenue up by 33.1% to ₹1166 crore
- EBITDA up by 63.2% to ₹313 crore with sustained margin of 27.8%
- Profit After Tax up by 27.9% to ₹252 crore
- Earning per share stands at ₹10.03 against ₹7.69 in H1FY22, up by 30.4%

Commenting on the results, **Mr. Rahul Mithal, Chairman and Managing Director, RITES Limited**, said, *“Building a steady post-pandemic recovery, Q2FY22 revenue has rebounded to ₹789 crore, up by 57.9%, against Q2FY21. The commencement of export shipments to Sri Lanka and Mozambique has driven the growth momentum, with RITES focusing on project execution, order book consolidation and sustaining margins.”*

Revenue and Profit for Q2FY22

Consolidated

The consolidated revenue in Q2FY22 has increased to ₹789 crore as against ₹500 crore in Q2FY21. Similarly, operating revenue, excluding other income, stood at ₹755 crore in Q2FY22 as against ₹439 crore in Q2FY21. This revenue increase is attributed to growth in Consultancy, Leasing, Exports and Energy business. EBITDA and PAT stood at ₹216 crore and ₹174 crore against ₹129 crore and ₹132 crore, respectively, in Q2FY21 with operating margins remained range bound.

Standalone

The total revenue on YoY basis in Q2FY22 has increased by 57.0% to ₹767 crore. Similarly operating revenue, excluding other income, stood at ₹734 crore in Q2FY22 against ₹422 crore in Q2FY21. EBITDA and PAT stood at ₹198 crore and ₹163 crore against ₹117 crore and ₹131 crore, respectively, in Q2FY21.

Performance of standalone segments

Revenue from consultancy services was up by 3.3% to ₹250 crore while maintaining margins of 43.8% and inching towards pre-Covid level.

Revenue from leasing business stood at ₹33 crore in Q2FY22 as against ₹27 crore in Q2FY21, registering continued growth over pre-Covid level.

With the export to Sri Lanka and Mozambique, a cape gauge country, the segment recorded multi-fold growth to ₹341 crore in Q2FY22.

With the first phase of turnkey projects getting substantially completed, revenue in Q2FY22 has decreased by 28.5% to ₹110 crore. Revenue from recently secured electrification and Rail Over Bridge projects is likely to reflect in subsequent quarters.

Performance of H1FY22

Easing of Covid-19 restrictions has led to growth across all segments except turnkey during H1FY22. RITES total consolidated revenue stood at ₹1166 crore in H1FY22 against ₹876 crore in H1FY21. Similarly, the operational revenue, excluding other income, stood at ₹1110 crore in H1FY22 against ₹774 crore in H1FY21. EBITDA and PAT stood at ₹313 crore and ₹252 crore, up by 63.2% and 27.9%, respectively.

Dividend

The Board of Directors has declared a second interim dividend of ₹4 per share amounting ₹96 crore for FY22 which is 40% of the paid-up capital. The second interim dividend brings the company's total dividend for FY22 so far, to ₹6 per share amounting to ₹144 crore. The record date for the purpose of payment of dividend is November 24, 2021.

Order Book

With more than 50 new and extension of the orders, the Company has been able to maintain a healthy mix of order book of ₹6435 crore.

On the outlook, Mr. Mithal said, ***“These Q2 numbers reflect the trend of performance coming back to FY20 levels. With recovery in the economy, our focus will be to capture upcoming opportunities in the infrastructure sector and exports. We intend to make ourselves Future Ready: Not just more of the same, but much more of the new.”***

About RITES Limited:

RITES Limited is a Miniratna (Category – I) Schedule ‘A’ Public Sector Enterprise and a leading player in the transport consultancy and engineering sector in India, having diversified services and geographical reach. Company has an experience spanning 47 years and has undertaken projects in over 55 countries across Asia, Africa, Latin America, South America and Middle East region. RITES Limited is an export arm of Indian Railways for providing rolling stock overseas.

For more information contact:

Mr. Animesh Lodiya
RITES Limited
Telephone: +91 96541 76514
E-mail: animesh.lodiya@rites.com

Ms. Bornali Ghosh
Concept Public Relations
Mobile: +91 98995 63504
E-mail: bornali@conceptpr.com

DISCLAIMER: Certain statements that are made in the Press Release may be forward-looking statements. Such forward looking statements are subject to certain risks and uncertainties like significant changes in economic environment in India and overseas, tax laws, inflation, litigation, etc. Actual results might differ substantially from those expressed or implied. RITES Ltd. will not be in any way responsible for any action taken based on such statements and discussions; and undertakes no obligation to publicly update these forward-looking statements to reflect subsequent events or circumstances.